

Message Text

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PAGE 01 WELLIN 04075 090547Z

ACTION EB-08

INFO OCT-01 EA-12 ISO-00 CAB-05 CIAE-00 COME-00
DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-03 SS-15
NSC-05 /056 W

-----024456 090548Z /14

R 090434Z SEP 77

FM AMEMBASSY WELLINGTON

TO SECSTATE WASHDC 3987

INFO AMEMBASSY CANBERRA

AMEMBASSY SUVA

AMCONSUL SYDNEY

AMCONSUL AUCKLAND POUCH

UNCLAS WELLINGTON 04075

EO 11652:N/A

TAGS: EAIR, NZ

SUBJECT: CONTINENTAL AIR SERVICE TO NEW ZEALAND

1. SUMMARY: IN RECENT WEEKS WE HAVE RECEIVED
NUMEROUS QUESTIONS FROM GOVERNMENT OFFICIALS CONCERNING
THE APPLICATION OF CONTINENTAL AIRWAYS TO FLY INTO
NEW ZEALAND. WE WOULD APPRECIATE DEPARTMENT INFORMING
US OF PRESENT STATUS OF THE MATTER BEFORE THE CAB AND
CONTINENTAL'S PLANS FOR BEGINNING SERVICE IF PAN AM'S
APPEAL IS UNSUCCESSFUL. END SUMMARY.

2. IN RECENT WEEKS OFFICIALS FROM THE MINISTRIES OF
FOREIGN AFFAIRS AND TRANSPORT HAVE CONTINUALLY ASKED
US ABOUT STATUS OF CONTINENTAL AIRLINES APPLICATION
TO FLY INTO NEW ZEALAND. NOW THE MATTER IS AGAIN ON
THE FRONT PAGES OF THE LOCAL PRESS WITH AN ARTICLE
ENTITLED "CUT-PRICE AIR TRAVEL TO US PLANNED". THE
STORY REPORTS CONTINENTAL'S SUBMISSION TO THE CAB THAT
IT, AS A FHN-IATA MEMBER, PLANS TO INTRODUCE NEW LOWER
FARES AND CONDITIONS TO STIMULATE THE SOUTH PACIFIC
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PAGE 02 WELLIN 04075 090547Z

MARKET. NEW ZEALAND AUTHORITIES, NATURALLY CONCERNED
PRIMARILY WITH THE HEALTH OF THEIR OWN NATIONAL CARRIER
AIR NEW ZEALAND, HAVE REPORTEDLY REACTED TO SUCH REPORTS
BY SAYING THEY WISH "TO ENSURE THE AIRLINES GET A
RETURN ON THEIR CAPITAL AND STILL HAVE AN HONEST FARE".
NEW ZEALAND HAS LONG BEEN SENSITIVE TO LOWER FARES
OVER THE PACIFIC, BEING PARTICULARLY IRRITATED IN THE

PAST BY THE LOCAL PRACTICE OF COMBINING AUCKLAND-PAGO PAGO
AND PAGO PAGO-HONOLULU CABOTAGE FARE TO UNDERCUT THE
THROUGH AUCKLAND-HONOLULU TARIFF.

3. IN ORDER THAT WE MIGHT RESPOND TO NEW ZEALAND
GOVERNMENT INQUIRIES WITH MORE FACTUAL INFORMATION THAN
WE CAN GLEAN FROM THE PRESS WE WOULD APPRECIATE IT IF
DEPARTMENT COULD INFORM US OF THE STATUS OF CONTINENTAL'S
CAB APPLICATION. WE WOULD PARTICULARLY LIKE CONFIRMATION
THAT CONTINENTAL HAS INDEED PROPOSED A LOWER NON.IATA
TARIFF. ANY DATA ON CONTINENTAL'S PLANS FOR BEGINNING
MARKETING HERE OR ACTUALLY INTRODUCING SERVICE WOULD
ALSO BE WELCOME. SELDEN

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Message Attributes

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Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIR ROUTES
Control Number: n/a
Copy: SINGLE
Sent Date: 09-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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ISecure: 1
Legacy Key: link1977/newtext/t19770978/aaaacodb.tel
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Litigation History:
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Review Release Date: n/a
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Subject: CONTINENTAL AIR SERVICE TO NEW ZEALAND
TAGS: EAIR, NZ, US, CONTINENTAL AIRLINES
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vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/32f80d49-c288-dd11-92da-001cc4696bcc
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